

DALLAS LOVE FIELD



Dallas Airport System

VENDOR DAY
RUNWAYS TO BUSINESS



Dallas Love Field



Dallas Executive Airport



Dallas Vertiport

VENDOR DAY AGENDA

Opening & Welcoming Remarks with Overview of DAS

How to register to do business with the City of Dallas
(Office of Procurement Services)

DBE Documents – What is Required *(Office of Business Diversity)*

AVI Upcoming Procurements *(Capital Development team)*

- Landside projects
- Airside projects
- SMS Manual

Questions and Answers

Meet & Greet and Bonfire Registration

DALLAS LOVE FIELD (DAL)

3 Airlines



Alaska
Delta
Southwest

**5.5 million
Passengers**



2003

**9.4 million
Passengers**



2014

**16.2 million
Passengers**



2018

DALLAS LOVE FIELD (DAL)

2019 Awards

- 1 ACI-NA – Best Concessions Program, Medium Airport
- 2 ACI World - Airport Service Quality Award, 1st Place, North America
15-25M Passengers
- 3 ACI-NA - Best Food and Beverage Program, Medium Airports, 1st place
- 4 ACI-NA - Best Retail Program, Medium Airports, 2nd place
- 5 Travel+Leisure - Top 10 Domestic Airport

DALLAS EXECUTIVE AIRPORT

Airport opened in 1946 with one Runway 13/31 and 1,040 acres of land for development

Major expansion of the airport in 1954 with a second 3,800' Runway 17/35 added and associated taxiways

Terminal and Tower constructed in 1960

Runway 13/31 extended 1960s and 1989

Tower replaced and located across the runways 2005

Terminal and Conference Center replaced in 2006

Runway 13/31 reconstructed from 2015-2017 in three phases

Runway 13/31 extended 2018 to current length of 7,136 with declared distances.

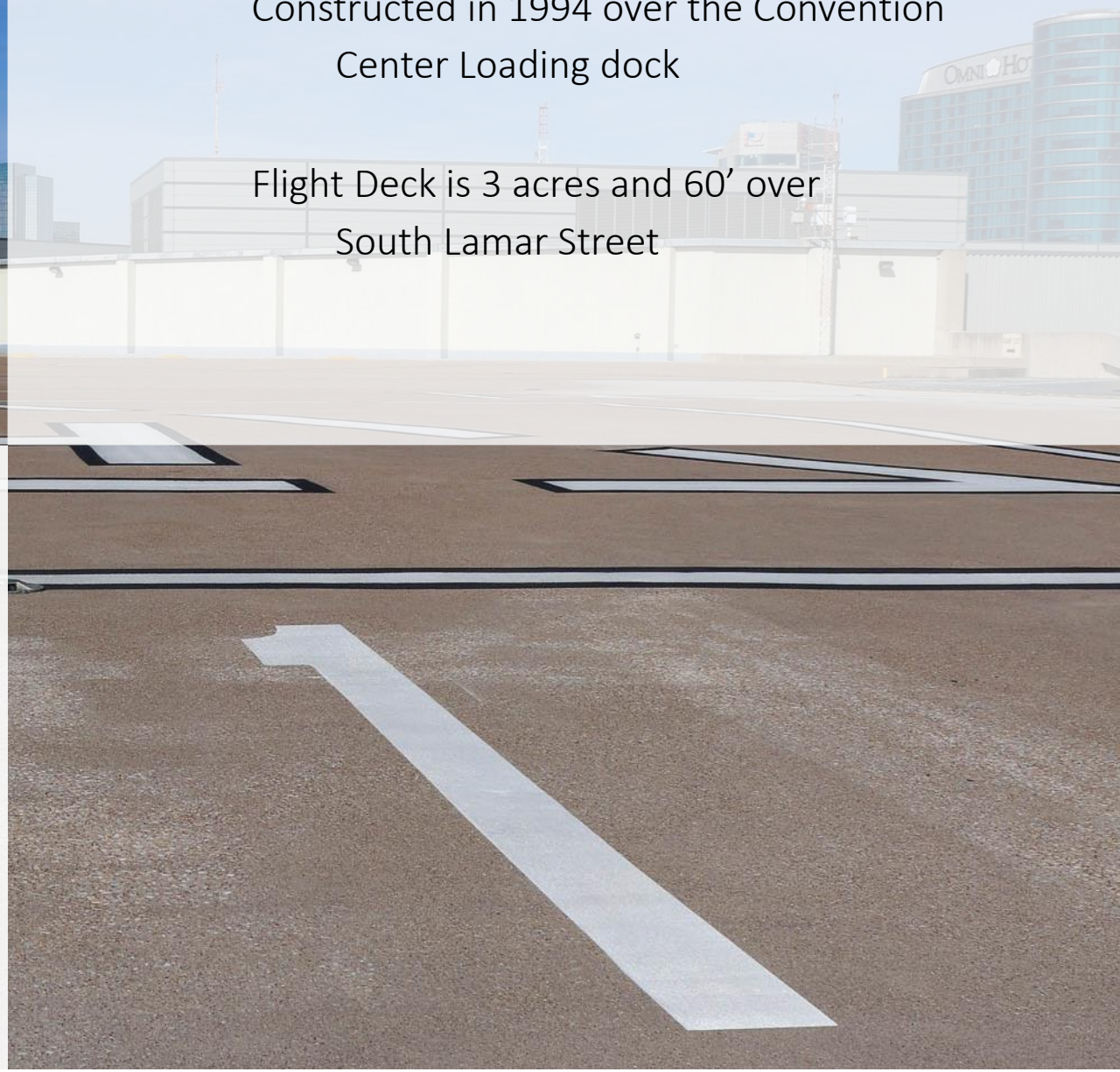


VERTIPOINT



Constructed in 1994 over the Convention Center Loading dock

Flight Deck is 3 acres and 60' over South Lamar Street



Flight Deck has Two 60'x60' Helipads rated for 43,000lbs aircraft

The vertiport is the world's largest elevated heliport/vertiport



OFFICE OF PROCUREMENT SERVICES

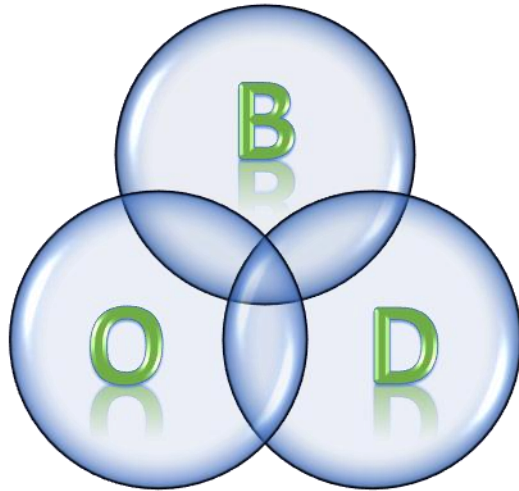
HOW TO REGISTER TO DO BUSINESS WITH THE CITY OF DALLAS

join our team



The Office of Business Diversity (OBD)

Mantra “Intentional Outreach Yields Equitable Outcomes”



OPPORTUNITY CREATION

Provide conditions for growth and development through training, communication, and resource connections.

BUILDING CAPACITY

Develop strategic partnerships through intentional, coordinated, and mission-driven efforts aimed at strengthening the management and operations of S/M/WBE businesses to improve their performance and economic impact.

DIVERSITY COMPLIANCE

Advocate for the importance of diversity and inclusion in the awarding of City contracts.



Minority & Women-Owned Participation (M/WBE) and Disadvantaged Business (DBE) Goals

Identify opportunities to utilize M/WBEs and DBEs

Inclusion Goals:

DBE (Federal Funding)

- 24.36% DBE inclusion*

Construction

- 25.00% M/WBE inclusion

Architectural & Engineering

- 25.66% M/WBE inclusion

Professional Services

- 36.30% M/WBE inclusion

Other Services

- 23.80% M/WBE inclusion

Goods

- 18.00% M/WBE inclusion

Inclusion Opportunities:

- Engineering Services
- Architectural Services
- Construction Management
- Delivery
- Material
- Labor
- Fuel
- Consulting Services
- Promotional Items



City of Dallas Recognized M/WBE Certification Agencies

North Central Texas Regional Certification Agency

- Fee - \$100
- Website - <http://www.nctrca.org/>
- Phone - (817) 640-0606

Dallas/Fort Worth Minority Business Council

- Fee - \$270.00 - \$800.00 (based on annual revenue)
- Website - <http://www.dfwmsdc.com/>
- Phone - (214) 630-0747

The Women's Business Council – Southwest

- Fee - \$350 - \$1,250 (based on annual revenue)
- Website - <http://www.wbcswsouthwest.org/f>
- Phone - (817) 299-0566



DISADVANTAGED BUSINESS ENTERPRISE (DBE)

The Department of Transportation (DOT) DBE program is designed to remedy ongoing discrimination and the continuing effects of past discrimination in federally-assisted highway, transit, airport, and highway safety financial assistance transportation contracting markets nationwide.

Recipients of DOT funding must develop and implement a DBE program that complies with 49 CFR PART 26.

Regulations can be found at: www.nctrca.org or www.dot.gov

Already certified as a MBE or WBE? Do you wish to be qualified as a DBE? Apply for an “upgrade”.

1. Complete DBE application
2. Personal taxes for past (3) three years & W2 forms
3. The agency must conduct a site visit if the firm is seeking DBE certification. This must be conducted prior to the firm receiving DBE status.

Requirements for DBE certification are different than that of M/WBE and therefore **DBE status is not guaranteed.**

To Apply online: <https://nctrca.mwdbe.com>

The screenshot shows the NCTRCA Certification Management System website. The browser address bar displays <https://nctrca.mwdbe.com/Default.asp?>. The website features a blue header with the NCTRCA logo (North Central Texas Regional Certification Agency) and a navigation menu with links for Home, Application Forms, FAQs, Events, Contact Us, and Login. A central banner includes a city skyline image and a list of certification types: DBE Certification, MBE Certification, WBE Certification, ACDBE Certification, and TUCP-DBE Certification. Below the banner, a breadcrumb trail reads Home > Certification > Certification Management System. The main content area is titled "NCTRCA Certification Management System" and includes a "System Access Login" form with fields for Username and Password, a "Remember username" checkbox, and a "Login" button. To the right of the login form are links for "Apply for Certification", "Training and Events", "Account Lookup", "Forgot Password", "Contact Us & Support", and "Help/First Time Visitors". A "Main Menu" sidebar on the left lists various site sections. A descriptive paragraph explains the CMS's purpose, and a bulleted list highlights key features like electronic submission and automated application processes. The Windows taskbar at the bottom shows the Start button, open applications (Inbox, PowerPoint, NCTRCA Certification), and the system clock (8:02 AM).

Documents Required for DBE Application

In order to complete your application for DBE certification, you must attach copies of all of the following documents as they apply to you and your firm.

All Applicants

- Work experience resumes (include places of ownership/employment with corresponding dates) for all owners and officers of your firm
- Personal Financial Statement (form available with this application)
- Personal tax returns for the past three years, if applicable, for each owner claiming disadvantaged status
- Your firm's tax returns (gross receipts) and all related schedules for the past three years
- Documented proof of contributions used to acquire ownership for each owner (e.g. both sides of cancelled checks)
- Your firm's signed loan agreements, security agreements, and bonding forms
- Descriptions of all real estate (including office/storage space, etc.) owned/leased by your firm and documented proof of ownership/signed leases
- List of equipment leased and signed lease agreements
- List of construction equipment and/or vehicles owned and titles/proof of ownership
- Documented proof of any transfers of assets to/from your firm and/or to/from any of its owners over the past two years
- Year-end balance sheets and income statements for the past three years (or life of firm, if less than three years); a new business must provide a current balance sheet
- All relevant licenses, license renewal forms, permits, and haul authority forms
- DBE and SBA 8(a) or SDB certifications, denials, and/or de-certifications, if applicable
- Bank authorization and signatory cards
- Schedule of salaries (or other compensation or remuneration) paid to all officers, managers, owners, and/or directors of the firm
- Trust agreements held by any owner claiming disadvantaged status, if any

Partnership or Joint Venture

- Original and amended Partnership or Joint Venture Agreements

Corporation or LLC

- Official Articles of Incorporation (signed by the state official)
- Both sides of all corporate stock certificates and your firm's stock transfer ledger
- Shareholders' Agreement
- Minutes of all stockholders and board of directors meetings
- Corporate by-laws and any amendments
- Corporate bank resolution and bank signature cards
- Official Certificate of Formation and Operating Agreement with any amendments (for LLCs)

Trucking Company

- Documented proof of ownership of the company
- Insurance agreements for each truck owned or operated by your firm
- Title(s) and registration certificate(s) for each truck owned or operated by your firm
- List of U.S. DOT numbers for each truck owned or operated by your firm

Regular Dealer

- Proof of warehouse ownership or lease
- List of product lines carried
- List of distribution equipment owned and/or leased

NOTE: The specific state UCP to which you are applying may have additional required documents that you must also supply with your application. Contact the appropriate certifying agency to which you are applying to find out if more is required.

Bonfire: City of Dallas Vendor Registration

The City of Dallas is excited to announce that it has engaged Bonfire Interactive to launch a new electronic procurement portal which will provide a more efficient bidding process.

- Receive notifications of procurement opportunities
- Submit solicitation responses

All vendors are be required to register in Bonfire to continue receiving electronic procurement notifications from the City of Dallas.

- Be sure to select more than one NIGP commodity code for your business



Bonfire: Vendor Registration

1. Navigate to Bonfire website: <https://dallascityhall.bonfirehub.com>

2. Click on New Vendor Registration:

Procurement Portal
City of Dallas

Log in [Open Public Opportunities](#)

Log in with your Bonfire Account

EMAIL

PASSWORD

Log in [Forgot your password?](#)

New Vendor Registration
[Create your free Bonfire account >](#)

Need Help?
[Contact Bonfire Support here >](#)

[Technical Support](#) [Portal Security](#) [Terms of Service](#) [Privacy Policy](#)

Powered by
Bonfire



The Office of Business Diversity Commitment

Our office is committed to providing resources to current and potential vendors doing business with the City of Dallas.

Set up meetings with our Outreach Team:

- M/WBE and DBE business listings
- Identify opportunities to utilize M/WBEs and DBEs
- Register as a vendor with the City of Dallas:
 - <https://dallascityhall.bonfirehub.com>
 - Add commodity codes to begin receiving procurement notifications
- Assistance with becoming M/WBE or DBE Certified

Marisa.Aguero@dallascityhall.com
Diversity Compliance Manager

Laura.Hurtado@dallascityhall.com
Diversity Outreach Specialist

Lisa.Alonzo@dallascityhall.com
Sr. Contract Compliance



CAPITAL DEVELOPMENT PROGRAM

At Dallas Airport System (DAS), we strongly believe that it is our civic responsibility to provide exemplary customer service to our patrons. To this end, we have undertaken several projects at the airport. In addition, we are dedicated to enhance quality of life and safety of the citizens in the vicinity of our airport. Towards realization of this goal, we are currently undertaking projects to install sidewalks, bicycle trails, enhanced landscaping, better lighting, newer traffic signals, and artwork on roadways in and around the airport.

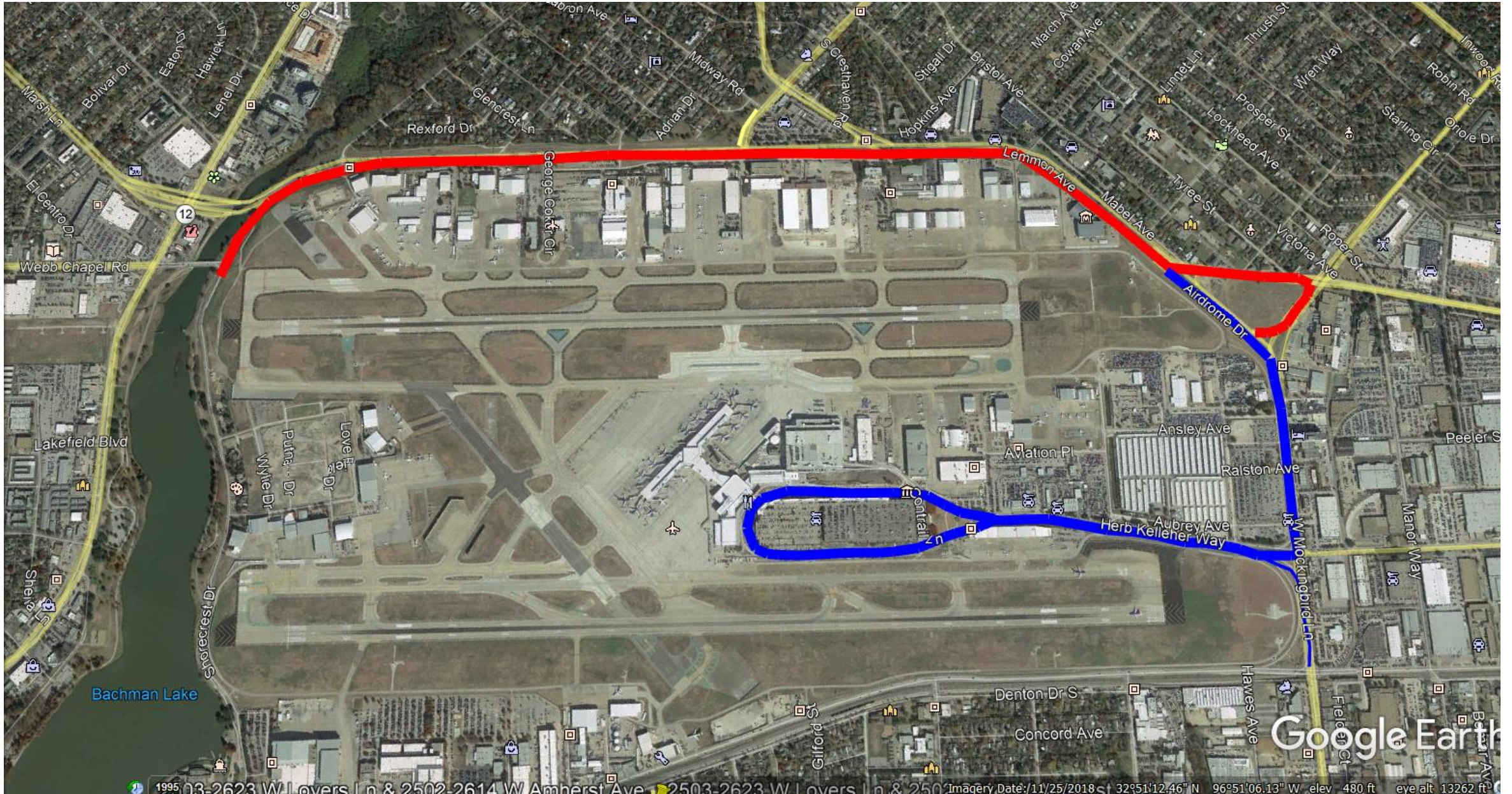


STREETSCAPE ENHANCEMENTS

DAS has initiated several streetscape enhancement projects to improve safety and quality of life for both airport patrons and our neighbors. These projects involve enhancing landscaping, lighting, pedestrian walkways, bike trails, wayfinding signage, intersection improvements including traffic signal modifications, and artwork around the airport. The goal is to have a safe pedestrian and bicycle friendly neighborhood, and create a distinct airport identity.



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| <ul style="list-style-type: none"> Name of Project : DAL Entry Road Enhancement Status : Currently under design Next Step : Bid for Construction Timeline : Early 2020 Est. Const. Cost : 14 Million | <ul style="list-style-type: none"> Name of Project : DAL Lemmon Ave Streetscape Enhancements Status : RFQ for design has been advertised Next Step : Begin Design Timeline : Late 2019 to early 2020 Est. Const. Cost : 12 Million | <ul style="list-style-type: none"> Name of Project: : DEA Streetscape Enhancements Status : Pre- design Next Step : Begin Design Timeline : Late 2019 to early 2020 Est. Const. Cost : 3 Million |
|--|--|--|





GARAGES A AND B REPAIRS

Dallas Love Field garages A and B are aging. Due to the age, they require regular maintenance. Existing fire suppression system at both garages also need to be upgraded.

Both projects are currently under design and will be advertising for construction within the next few months.

- Name of Project : **DAL Garages A & B**
- Status : Currently under design
- Next Step : Construction
- Timeline : Early 2020
- Est. Const. Cost : 3 Million

- Name of Project : **DAL Garages A&B Fire Suppression System**
- Status : Currently under design
- Next Step : Construction
- Timeline : Fall/Winter 2019
- Est. Const. Cost : 2 Million



AIRPORT SECURITY AND SAFETY OFFICES

The existing Aircraft Rescue and Fire Fighting (ARFF) station has passed its useful life. A new station is needed. A siting study for the new station is currently underway. It is anticipated that design efforts will begin in 2020.

- Name of Project : **DAL Station 21 ARFF Replacement**
- Status : Currently in planning stage
- Next Step : RFP/RFQ for design
- Timeline : Mid - late 2020
- Est. Const. Cost : 12-14 Million

TRANSPORTATION NETWORK COMPANIES (TNC) AND BAGGAGE HANDLING SYSTEM

Due to the increase in TNC activities, a study is currently being conducted to relocate the (TNC) pick-up area to another location in order to relieve the congestion on the lower level curbside at Dallas Love Field.

Additionally, the current baggage handling system at Dallas Love Field is running at capacity. It has become necessary to upgrade the existing system to address the growing demand.

- Name of Project : **DAL TRANSPORTATION NETWORK COMPANY (TNC)**
- Status : Currently under design
- Next Step : Construction
- Timeline : Early 2020
- Est. Const. Cost : 1.5 Million

- Name of Project : **DAL Upgrade Baggage Handling System**
- Status : Currently in planning stage
- Next Step : RFP/RFQ for Design
- Timeline : Late 2019 – Early 2020
- Est. Const. Cost : TBD

DAL EMS SUITE AND SPACE PLANNING

Substantial increase in passenger volume at DAL has also resulted in an increase in the volume of Emergency Medical Services (EMS) calls. DAS is undertaking a design for a larger EMS suite to handle the increasing number of calls in the terminal building. The project is currently under design and will be advertised next year.

The City of Dallas, Department of Aviation will be soliciting proposals for design for renovations of office spaces at multiple buildings. The project will involve design for the modification of existing workspaces. Design to include: addition of restrooms, consolidation of separate office spaces into one single layout, and various mechanical, electrical and plumbing provisions associated with all design efforts.

- Name of Project : **DAL EMS SUITE**
- Status : Currently in Design
- Next Step : RFB for Construction
- Timeline : Mid 2020
- Est. Const. Cost : 1 Million

- Name of Project : **DAL SPACE PLANNING**
- Status : Currently in planning stage
- Next Step : RFP/RFQ for Design
- Timeline : Late 2019
- Est. Const. Cost : TBD

OTHER SERVICES REQUIRED

The City of Dallas, Department of Aviation requires the services of Electrical, Civil and Lighting Engineers at various locations within the Dallas Airport System to improve lighting.

Dallas Airport System (DAS) will require maintenance of its Vertical Transportation systems located at Dallas Love Field buildings and Dallas Vertiport (49T) buildings. Additionally, a new elevator will be installed in the existing empty shaft at the Dallas Vertiport.

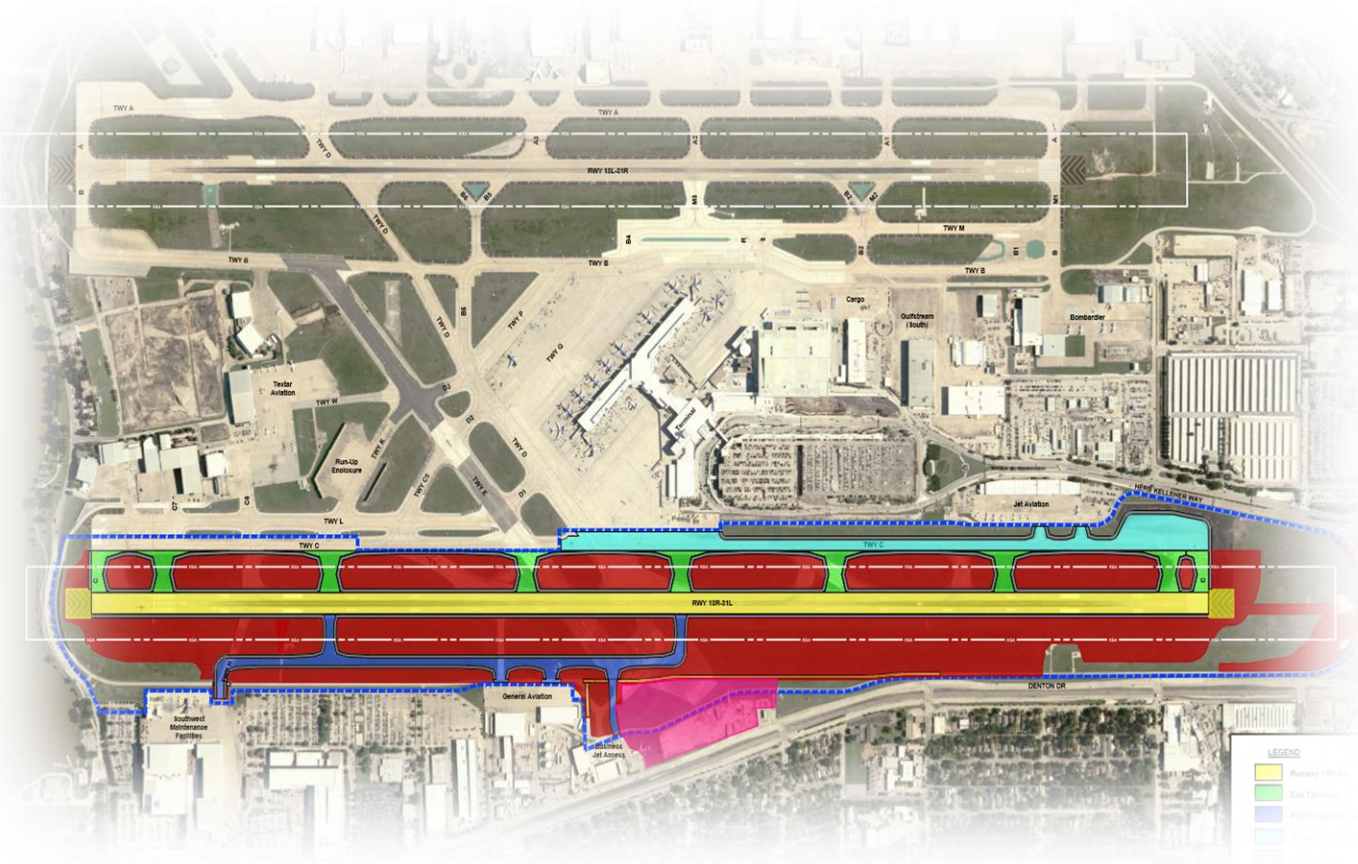
The Department of Aviation is accepting sealed Job Order Contract “best value” proposals from firms interested in Job Order Contracting to provide repairs and maintenance services at its facilities.

The Department of Aviation will be requiring the necessary engineering and construction services required for design, installation, and commissioning of safe and complete fuel system that complies with all relevant design standards at its Vertiport (49T).



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|---|---|--|---|
| <ul style="list-style-type: none"> Name of Project : DAS Elevator Study Status : Planning Next Step : RFB for Research/ Consultation Timeline : Early 2020 Est. Const. Cost : TBD | <ul style="list-style-type: none"> Name of Project : DAS Job Order Contract Status : Planning Next Step : RFCSP Timeline : Late 2019 Est. Const. Cost : 6 Million | <ul style="list-style-type: none"> Name of Project : 49T Vertiport Fuel Farm Status : Currently in planning stage Next Step : Design/Build Timeline : Late 2019 Est. Const. Cost : 1.5 Million | <ul style="list-style-type: none"> Name of Project : DAS Exterior Lighting Improvements Status : Currently in Design Next Step : Construction Timeline : Late 2020 Est. Const. Cost : TBD |
|---|---|--|---|

DAL RUNWAY 13R-31L & TWY C

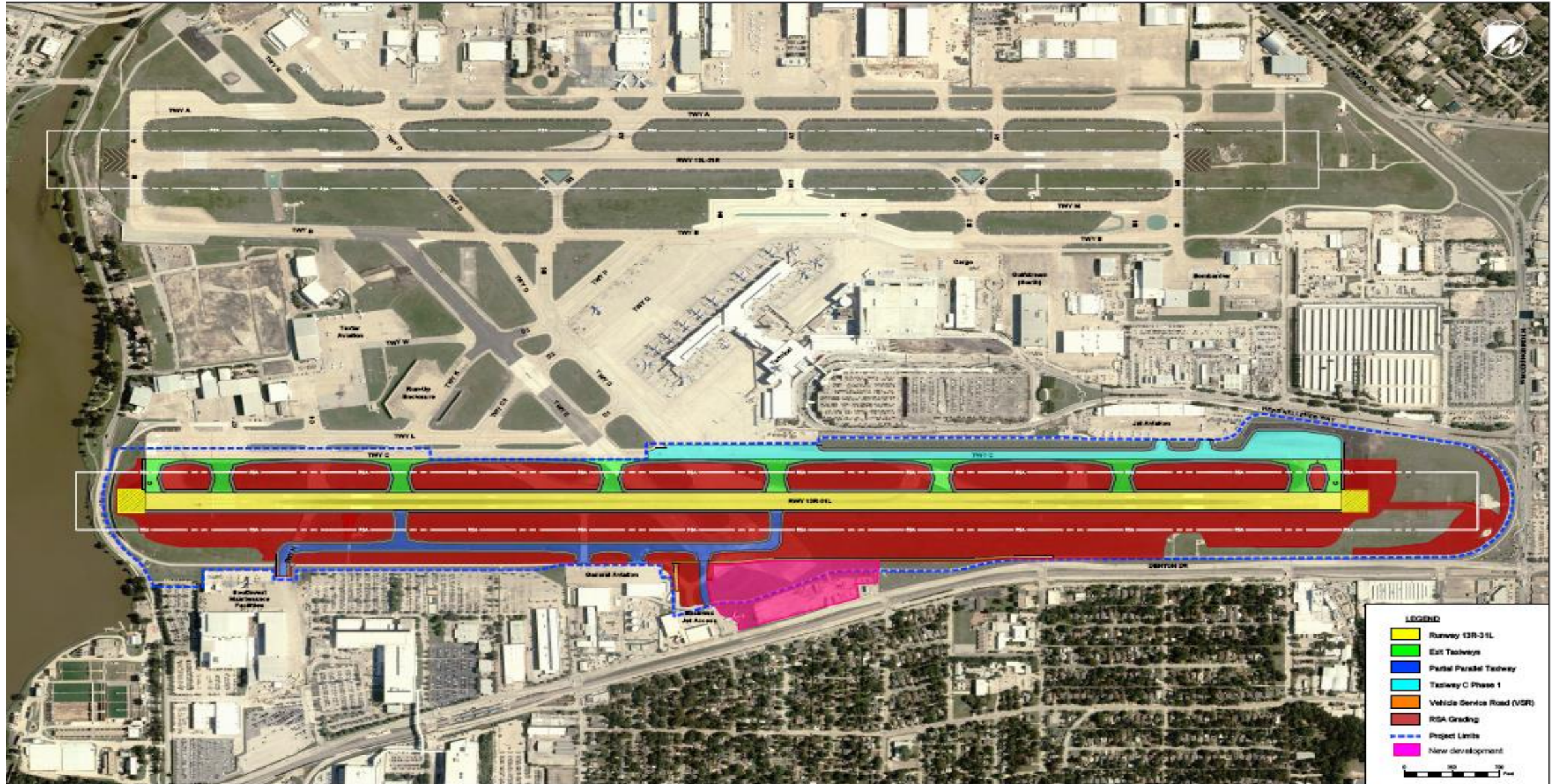


The project intent is to reconstruct Runway 13R-31L pavement while also addressing other associated civil and electrical systems. Reconstruction of Runway 13R-31L & Phase 1 of Taxiway C consists of the replacement of the:

- Existing pavement system and airfield lighting
- Drainage and storm water control system improvements
- Communications and ARFF roadway system.

All systems/improvements will be compliant to Federal Aviation Administration (FAA) standards. The City is seeking qualified firms to provide construction services.

| | |
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| <ul style="list-style-type: none"> • Name of Project : DAL Runway 13R-31L • Status : Currently under design • Next Step : Construction • Timeline : Late 2020 • Est. Const. Cost : 70 - 80 Million | <ul style="list-style-type: none"> • Name of Project : DAL Rehab Taxiway C – Phase 1 • Status : Planning • Next Step : Construction • Timeline : Late 2020 • Est. Const. Cost : 20 -25 Million |
|--|--|



LEGEND

- Runway 13R-31L
- Exit Taxiways
- Partial Parallel Taxiway
- Taxiway C Phase 1
- Vehicle Service Road (VSR)
- RSA Grading
- Project Limits
- New development

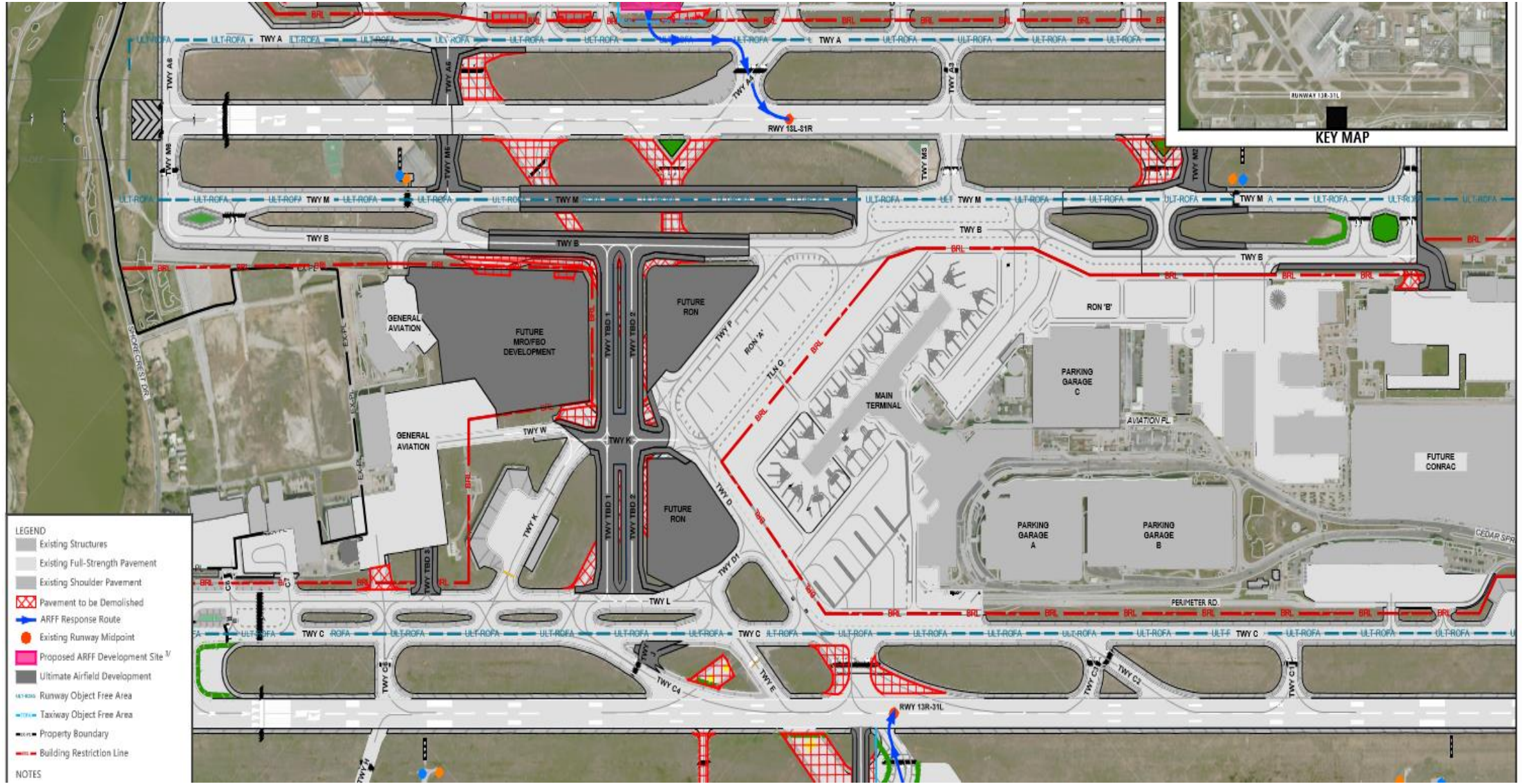
0 100 200 Feet



CROSSFIELD TAXIWAYS

Crossfield Taxiways project at Dallas Love Field will be designed to provide dual pathways between the runways at Dallas Love Field. The scope includes but is not limited to demolition, removal, alignment, and construction of crossfield taxiways and connecting taxiways. Anticipated engineering services include but are not limited to pavement and drainage design, airfield lighting and signage, environmental services, taxiway safety area grading design, structural analysis of existing drainage structures, construction safety phasing plan, and airfield markings.

- Name of Project : **Crossfield Taxiways**
- Status : Planning
- Next Step : RFQ/RFP
- Timeline : Late 2019
- Est. Const. Cost : 4 - 5 Million



MATERIAL TESTING

Construction Materials Testing services are needed to fulfill future construction projects at Dallas Love Field, Dallas Executive Airport and Vertiport in order to comply with City of Dallas and FAA requirements. Responsibilities include compliance with project specifications. Projects are expected to be performed over the course of multiple grant and locally funded projects. The Department of Aviation is anticipating awarding a contract for Materials Testing Services in February 2020 for three (3) years with three (3) one-year renewal options.

The following is a list of potential projects to use these testing services on:

- Reconstruct Runway 13R/31L – DAL
- Rehabilitation of Taxiway Charlie (Phases 1 and 2) – DAL
- Crossfield Taxiway Reconfiguration – DAL
- Rehabilitation of Taxiway Alpha – DAL
- Taxiway Echo Extension (Phases 1, 2 and 3) – DEA
- Taxiway Rehabilitation Bravo & Juliet – DEA
- Alternate Entry – DAL
- Master Drainage System – DAL
- Replacement ARFF Station – DAL
- Consolidated Rental Car Facility (CONRAC)

| | |
|--------------------|---------------------------|
| • Name of Project | : Material Testing |
| • Status | : Planning |
| • Next Step | : Professional services |
| • Timeline | : Late 2019 |
| • Est. Const. Cost | : 5 - 6 Million |



DAL SAFETY MANAGEMENT SYSTEMS (SMS)

In 2010, the FAA issued a Notice of Proposed Rulemaking (NPRM) for Safety Management Systems at all U.S. 14 CFR Part 139 certificated airports. The purpose of this NPRM is to support the "harmonization of international standards...and make U.S. aviation safety regulations consistent with International Civil Aviation Organization (ICAO) standards and practices. Although a final rule has not yet been published, many U.S. airports are taking preemptive actions to implement SMS. City of Dallas, Department of Aviation is soliciting Requests for Qualifications for SMS consulting services. The project scope consists of providing consulting services related to conducting a full system-wide GAP analysis, development of an SMS Manual for the Dallas Airport System, and the development of an SMS implementation plan to aid in Department wide roll-out of SMS processes.



- Name of Project : **DAL SMS**
- Status : Planning
- Next Step : RFQ/RFP for design
- Timeline : Late 2019
- Est. Const. Cost : 0.5 Million



QUESTIONS AND ANSWERS

Send all questions to:
patricia.davis@dallascityhall.com

DALLAS LOVE FIELD



Dallas Airport System

THANK YOU FOR ATTENDING
RUNWAYS TO BUSINESS



Dallas Love Field



Dallas Executive Airport



Dallas Vertiport